

ANDES EXPORT COMPANY **ANDES FRUITS**

COLOMBIA'S FIRST EXOTIC FRUIT EXPORT COMPANY



COLOMBIA

ABOUT US



- European-owned Colombian company
- Established in 1999; Colombia's first exporter of exotic fruits
- Specialties: > goldenberry (physalis)
 - > purple passion fruit (passiflora pinnatistipula)
 - > dried goldenberry
 - > organic goldenberry
 - > Fairtrade goldenberry
- Main export destinations: Europe and the US
- Average annual sales of \$2.2 million dollars









To be recognized in the national and international market as a reliable company that exports high-quality exotic fruits, creating a sustainable business model for the demanding global market.





OUR MISSION

Offer exotic fruits of excellent quality to the national and international market, promoting good agricultural practices in crops such as reducing the use of chemicals, to minimize the environmental impact and to guarantee safe and healthy products.



QUALITY POLICY



And es Export Company's management is committed to the development of all its operational processes with excellence, in order to obtain high-quality products that satisfy the demanding international market.

We count with an appropriate work environment that enables and strengthens the development of all our people involved in the process, which leads to a high level of productivity and excellent results with high quality standards in our products.

Andes Export Company continuously works in the development of our raw material suppliers, providing them with technical assistance to guarantee that the products comply with all international quality and safety requirements. In each process, we realize ungoing evaluations and establish improvement actions.





QUALITY OBJECTIVES

- Export products of excellent quality that meet the needs of our clients in Europe and the US.
- Provide continuous and permanent technical assistance to our fruit suppliers throughout their primary process, in order to obtain high-quality products.
- Develop a well-structured healthcare and pension program, to obtain maximum return on the company's human capital.
- Establish general control of all our processes, and continuously improve them.







- Andes Export Company is committed to the safe and legal development of all its operations, which is why it does not serve directly or indirectly in the exit or entry of illicit products.
- We consider every terrorist action as a criminal act and therefore, we take the necessary measures to avoid them and in no case we shall be blackmailed.
- Andes Export Company has determined to provide a safe work environment and promote the well-being and health of our employees.
 To achieve this, our personnel is binded to moral and social principles that allow them to work together healthily.





SAFETY POLICY (2/2)

- Our personnel is prohibited from consuming or distributing hallucinogenic drugs and alcoholic substances. Any employee who uses these substances and enters our office under their effects, will be immediately dismissed.
- The improper use of company information, our operations and/or our employees is a violation of Andes Export Company's security policy.
- Therefore, non-compliance with the rules established by the company's management is considered a serious offense against this policy...





CARBON FOOTPRINT REDUCTION POLICY

Andes Export Company is committed to the environment and therefore, we strive for reducing our carbon footprint.

We maintain a permanent commitment and constantly evaluate our internal activities, to minimize our environmental impact.





ROAD SAFETY POLICY

In the use of our vehicles, we strive to preserve human lifes and the continuity of our operations.

As a result, our road safety policy is mandatory for our own and third-party drivers, who must follow our policy's guidelines.





GLASS AND HARD PLASTICS POLICY

Glass and hard plastic are difficult to detect and pose a serious health risk, if ingested.

Therefore, it is totally prohibited to enter our plant with any brittle glass or plastic object, including personal ítems.

Glass objects that are indispensable for the company's operations, must be protected to prevent splinters in case of breakage.





DATA PROTECTION POLICY

Andes Export Company is committed to the safe and legal development of all its operations.

Therefore, we are responsible for the treatment, collection, storage, use, circulation or deletion of all personal, commercial and sensitive data included in our databases.

This in compliance with Colombia's Decree 1377 of 2013, which establishes the country's general data protection regime.





HEALTH AND SAFETY POLICY AT WORK

Our safety and health policy at work includes the:

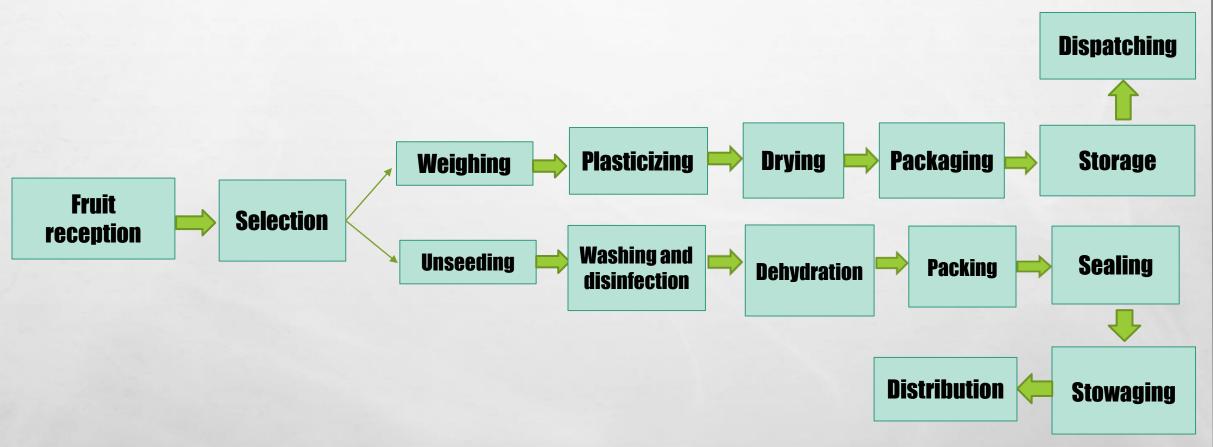
- Identification of hazards, evaluate and assess risks and establish the respective controls;
- Protection of the health and safety of workers, through the implementation and continuous improvement of our health and safety management program.
- Compliance with Colombia's regulations on risks at work.



PROCESS FLOW CHART

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PRODUCT RECEPTION





CROPPING



PRE-SELECTION IN THE FIELD



TRANSPORT











RECEPTION IN THE PLANT

SELECTION PROCESS









UNSEEDING

WEIGHING

PLASTIFICATION

DRYING











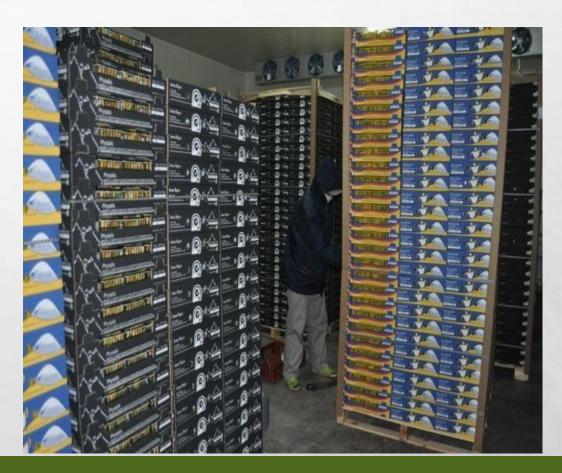


The baskets are packed in cardboard boxes for 12 units, in accordance with our clients' conditions.



STOWAGE AND STORAGE







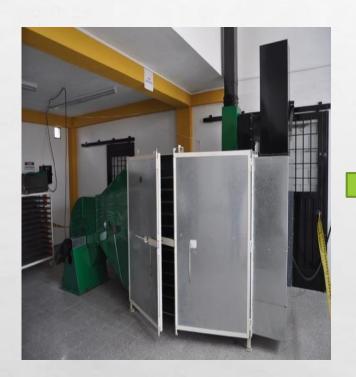
WASHING AND DISINFECTION





DEHYDRATION









Dehydration oven



DISPATCHING AND SHIPMENT





GRACIAS! THANKS!!

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